

Why we do not Tag to Tax: Pareto Optimality versus Horizontal Equity in the Age of Data

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Abstract

Currently accepted Welfarist theories of optimal taxation suggest making taxes dependent on height, race, and gender. This paper establishes the precise condition under which such tags are Pareto improving, and thus *must* be used by any Welfarist policy maker: tags are Pareto improving if and only if they identify Laffer effects. As more data become available, more tags are likely to pass this test. In practice however, many tags are intuitively rejected on the basis of vague notions of Horizontal Equity, i.e. the equal treatment of equals. The paper formalizes that notion by minimally constraining the classic Welfarist approach. In doing so, it achieves a near perfect correspondence between tags prescribed by theory and tags used in practice. This suggests that a range of academic proposals on differentiated taxation, such as gender-based taxation, simply do not conform to societal norms. Accepting this conclusion does not render future data sources useless for taxation, but does limit their use to discriminate.

1 Introduction

Arguably, the biggest difference between the theory and practice of taxation is the use of tags (cf. Mankiw, Weinzierl, and Yagan, 2009). Theory, asking how a government can maximize

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the total welfare of its people, suggests that we should use any information available to optimize our tax system. As a result, tax theory suggests we should tax the tall more than the short, differentiate taxes by gender and ethnicity, and use genetic information on people's ability to earn money to determine how much taxes they should pay. As the availability of data grows, so does the potential for using such tags in taxation.

Using a tag such as height for taxation may intuitively seem ridiculous, in addition to invoking discomfort. Yet, there is one very strong argument in favor of doing so: the Pareto Principle. Indeed, it may be true that height-based taxation could make everyone better off in a Welfarist sense.¹ As Mankiw and Weinzierl (2010), who discuss height-based taxation, put it: “*Nevertheless, if a nontrivial Pareto-improving height tax were possible, and if people both understood and were convinced of that possibility, it is our sense that most people would be comfortable with such a policy*” (p. 173).

Yet in practice tax systems use almost no such information on personal characteristics. Why is it that we do not tag? The intuitive discomfort that comes with proposals such as height-based taxation is often related to concerns for Horizontal Equity, often defined as the principle that *equals should be treated equally* (cf. Diamond and Saez, 2011). This leaves much to be desired of course: what do we mean by equal? And by equal treatment? And what kind of tags does this principle then rule out? Height-based taxation is often chosen as an example because of the strong intuitive response it provokes in many, but other tags feel much closer to home and are regularly discussed as policy options. Is there a fundamental difference between taxing based on height and taxing based on past income, disability, or gender? All of this is the topic of this paper.

Under which conditions is it precisely that tags facilitate a Pareto improvement? This paper provides novel insights. It considers the standard Mirrleesian environment, the most commonly used theoretical framework in the study of optimal taxation. Tags are shown to be Pareto improving *if and only if* they identify a subgroup of the population for which there is on average a Laffer effect versus the optimal tax schedule without these tags. It immediately follows that if such a tag exists, then a Welfarist policy maker must use it. First, this implies a clear test for Pareto improvements by tagging. And as more data become available, more tags are likely to pass this test. Second, such tags are inherently linked to Welfarist policy making, or to any other method of policy assessment that respects the Pareto principle. If society is truly uncomfortable with certain types of discrimination, then a model (or Social Welfare Function) in which government strictly adheres to the Pareto principle just does not apply.

¹Welfarism, to be defined below, describes a criterion of welfare in which only the totality of (weighted) individual outcomes is of importance, but their relation to each other is not.

The paper then develops a constrained Welfarist objective criterion in which there is a minimal concern for Horizontal Equity. Notions of Horizontal Equity have been much criticized for their reliance on the ‘status quo’ (the set of policies that happen to be in place at any given time), or on a ‘natural state’ that is hard to envision in reality (see Kaplow, 1989, 2000).² In addition, Horizontal Equity based objectives are often far from the more common Welfarist approach, and therefore lead to wildly different conclusions. This is undesirable, because other than the issue of tagging, the Welfarist objective does a good job at explaining why governments tax as they do. The constrained Welfarist criterion that this paper develops relies neither on a ‘natural state’, nor does it diverge far from the original Welfarist criterion.

The constrained criterion proposed in this paper results in sharp predictions: it allows for some tags, but not for others, with little ambiguity. In particular, it prescribes the *equal treatment of equals* in a precisely defined sense, and entirely rules out the use of a class of tags that we will refer to as *diffuse*. The result is a near perfect match with tags that are observed in reality, as well as with those that are not. This is interesting because there has been a range of recent academic proposals on differentiated taxation, for example by gender. The present paper suggests that these are unpopular simply because they do not conform to societal norms.

In addition, the paper discusses extensions of its criterion to dynamic settings. A recent literature on dynamic optimal taxation suggests making taxes dependent on the history of past incomes. The paper discusses the extent to which these hold up to concern for Horizontal Equity. Under some extensions of the principle, history-dependent policies can be ruled out by the same rationale this paper uses to rule out tags such as those based on height. This potentially has implications for the normative dynamic optimal taxation literature.

With the growing availability of data from electronic sources, the identification of more and more Laffer effects through tags seems likely. A purely Welfarist policy maker must make full use of such tags in taxation. Instead, actual societal norms appear to constrain such ambitions. Taking Horizontal Equity into consideration can help split the difference. Data on individual characteristics can be used to increase welfare by increasing our understanding of behavior and needs, but should in most cases not be used to discriminate.

In what follows, section 2 discusses previous literature. Section 3 introduces a Mirrleesian framework and analyzes the relation between tags, Pareto optimality, and the Welfarist criterion. It then introduces an constrained Welfarist criterion with concern for Horizontal Equity, and demonstrates some implications for tagging. Next, it discusses how the constrained criterion can be carried into a framework of dynamic taxation, and what implications this has.

²The concept of a ‘natural state’ in this context typically describes a state in which there is no government.

Finally, section 4 shows how the prescriptions of the constrained criterion match the practice of taxation, and compares this to the prescriptions of a standard Welfarist framework. Section 5 concludes.

2 Literature

One previous author has taken up the question from which this paper borrows its title. Weinzierl (2014) introduces the idea that governments might in reality follow a *mixed objective*. While they care for standard Welfarist objectives, they are also concerned with horizontal equity, which Weinzierl formalizes as a principle of *Equal Sacrifice*. This approach differs in several ways from the one pursued here. First, this formalization requires a ‘natural state’, and therefore suffers from the most-heard critique of the principle of Horizontal Equity. Second, the resulting framework is far from the current theory of optimal taxation: rather than just reducing the role of some tags, it also alters the policy prescriptions on other issues. The main advantage of the approach of Weinzierl is that it allows to uphold the Pareto principle. As a result, it prescribes a reduced use of tags such as height, but as this paper shows the use of such tags must remain a requirement.

Saez and Stantcheva (2016) introduce the concept of generalized social marginal welfare weights, and show how the principle of Horizontal Equity can be embedded. Their approach combines social preferences for equity with an adherence to the Pareto principle. As this paper shows, such adherence to Pareto optimality cannot do without certain forms of discrimination.

This paper takes more seriously the view of Horizontal Equity as a principle. Coincidentally, that also brings it closer to the way many laws are currently written: many forms of discrimination are forbidden in many countries, no matter the Pareto improvements they could bring. Of course, laws may simply be a rudimentary way of implementing a mixed objective, such as the ones discussed above. There are arguments for both viewpoints: while some research makes the case that mixed objectives underlie individual morality, Sausgruber and Tyran (2014) find that discriminatory taxes remain unpopular even when they deliver clearly dominant outcomes. Finally, the success of this paper’s approach may be its strongest argument: it turns out to have almost perfect predictive power.

Previous literature on tagging has focused on solving optimal taxation problems with tags under standard Welfarist criteria. I do not try to review this entire literature, but instead refer the interested reader to the following papers. Akerlof (1978) provides the first extensive treatment of the tagging problem. Immonen, Kanbur, Keen, and Tuomala (1998) explain how to solve a problem with tags in an otherwise standard Mirrleesian framework. Viard (2001a), Viard (2001b), and Boadway and Pestieau (2006) report results for similar problems.

Cremer, Gahvari, and Lozachmeur (2010) also calibrate their model, and report substantial welfare gains from the use of tags.

Also related to this paper is any literature that derives welfare criteria from basic principles (including Horizontal Equity, e.g. Musgrave, 1990), seeks to understand how social preferences and political decisions arise from individual preferences, considers welfare criteria further removed from the classic Welfarist criterion (including other formalizations of Horizontal Equity, such as the one by Auerbach and Hassett, 2002), or considers taxation environments removed from the classic Mirrleesian equity-efficiency trade-off. Because this still includes entire fields of economics, I do not review these literatures here. The focus in this paper is on tags in the context of positive optimal taxation.³

3 Optimal Taxation, Tagging, and Horizontal Equity

I start by introducing a standard Mirrlees (1971) environment - which has one unobserved choice, one observed outcome, and one type of unobserved heterogeneity - with two added features: observed heterogeneity in preferences and one extra dimension of observed heterogeneity that can be correlated with everything else. I then analyze the link between tags, Pareto optimality, and Welfarism. Next, I introduce a constrained Welfarist criterion that respects Horizontal Equity, and discuss its implications for tagging. Finally, I devote some space to generalizing the principle of Horizontal Equity to a dynamic setting, and to how one might approach solving optimal taxation problems under Horizontal Equity.

3.1 Tags in a Mirrlees Environment

Denote individuals by index $i \in I$, which is a finite set. Each individual has an ability $\theta \in \Theta$ (a finite set of positive reals), which in combination with work time n results in production $y^i = \theta^i n^i$. Each individual has preferences over consumption $c \geq 0$ and work time $0 \leq n \leq 1$, which are ranked by a real-valued function $u^i(c^i, n^i)$ that is defined over the domain of the inputs. All u^i are assumed to be strictly increasing and concave in c , and strictly decreasing and convex in n .

As is standard in the Mirrlees setup, a social planner maximizes some criterion by setting tax policies. The planner observes neither θ^i nor n^i . Instead, he observes y^i , and some other individual characteristic, which is represented by a real number $\gamma^i \in \Gamma$. Hence, the planner can set a function for taxes and transfers $T(y^i, \gamma^i)$. Consumption is finally determined by

³In this sense, the paper is also related to the literature on ‘reverse optimal taxation’, which aims to find the social welfare weights implied by existing tax systems. See for example Hendren (2014) and the references therein.

the function $c^i = y^i - T(y^i, \gamma^i)$. In addition, the planner has knowledge of the functions u^i , and of the conditional distributions (cumulative density functions) of ability $F(\theta|\gamma, u^i)$.

From here on out, n_*^i denotes an optimal choice of agent i given the environment, and y_*^i and c_*^i the corresponding output and consumption. The problem of the social planner is completed by a welfare criterion which the planner maximizes subject to a constraint:

$$\mathbb{E} \sum_{i \in I} T(y_*^i, \gamma^i) = R. \quad (1)$$

Here, R represents some net revenue requirement of the government, which is a real number. For the remainder of this paper, we study the following generalized Welfarist objective function:

Definition 1 (Welfarist Criterion).

$$U(\{u^i(c_*^i, n_*^i)\}_{i \in I}) = \mathbb{E} \sum_{i \in I} w^i u^i(c_*^i, n_*^i),$$

$$\forall i : w^i > 0.$$

The utility functions must be interpreted cardinally (i.e. they do not just describe behaviour) and must be known to the planner, in order to allow for a trade-off between the welfare of different individuals. Positive welfare weights must be attributed to all.⁴ That social preferences are a function of individual utilities only, without further objectives or significant restrictions, is the defining feature of the Welfarist approach.

Allowing for heterogeneity in individual utilities is conceptually difficult in the Welfarist framework (cf. Piacquadio, 2017).⁵ Formally, I simply assume the existence of cardinal u^i that are known to the planner. One interpretation of this framework that is equivalent for the purposes of this paper is as follows: we simply see utility functions as part of the social welfare function of the planner, so that their cardinality is something like a normative view the planner takes. At the same time, the planner knows the behavioral responses of the agents (at least at any relevant group level). This allows us to formalize the problem as if the u^i are known to the planner.⁶

⁴The case where w^i is equal for all individuals i is commonly referred to as the Utilitarian Criterion.

⁵First, consider this example: Two individuals provide the same n and receive the same c . Yet, they derive differential levels of welfare from this. Does a Welfarist treat them differentially? The answer seems to be outside of the scope of common definitions of Welfarism. (The same dilemma applies when welfare is differentially sensible to changes in n and c .) Second, suppose the cardinal u_i are not observed. Now how would the social planner elicit them? There is no obvious instrument for doing so.

⁶For the interested reader, the optimal Welfarist taxation implications of having heterogeneity in both u and ability heterogeneity are studied in Jacquet and Lehmann (2015).

How does a Welfarist social planner proceed? In this type of environment, the planner would ideally (in first-best) set taxes based on individual ability. That way he can redistribute from those who are more able to those who are less so (depending of course on how much he cares about the agents). However, that information is not available to him. Thus, he must provide incentives for the more able. As Mirrlees (1971) shows, the optimal tax function then depends (amongst other things) on the distribution of ability in the economy.

Tags provide additional information on the distribution of abilities, and therefore get the planner closer to his first-best. Because the tag splits the population into groups, which on average may have differing abilities, the planner can simply solve the optimal taxation problem per group, given some revenue requirement from the group. Next, the group revenue requirements are adjusted to minimize the social cost of meeting the total revenue requirement. Combining both steps yields a solution to the problem of the social planner where groups may be treated differentially. The reader is referred to Immonen, Kanbur, Keen, and Tuomala (1998) for a more extensive exposition.

3.2 Pareto Implications

When does the planner make the tax schedule dependent on tags? When tags are entirely uninformative of ability, they are not used. As Weinzierl (2014) points out, the opposite does not need to hold: welfare weights can be correlated with tags too, so that the net effect might be zero. However, as Mankiw and Weinzierl (2010) point out, these would be knife-edge cases: one would have to construct welfare weights so that tags are excluded, which is hard to align with the individualistic principle underlying Welfarism.

More importantly, I show below that a specific set of tags *must* be used by a Welfarist social planner. If tags identify Laffer effects, they are Pareto improving. And if they are Pareto improving, a Welfarist must use them. Thus, it is not true that the Welfarist criterion can always be *made to fit* basic notions of Horizontal Equity by adjusting welfare weights.

Much less trivially, I also show that the set of Pareto improving tags *only* consists of those that identify Laffer effects. That is, they identify a subset of the population for which a tax reduction somewhere does not lead to a loss of tax revenue. Thus, while tags may improve welfare by the Welfarist Criterion in many ways, they only lead to Pareto improvements if they identify Laffer effects. This characterization then implies a clear test for whether or not a tag is Pareto improving. The following proposition establishes these link between tags and Pareto optimality.

Proposition 1 (Tags are Pareto improving if and only if they identify Laffer effects). *Suppose $T^*(y)$ maximizes the Welfarist Criterion if the planner would not observe a tag γ , and the planner observes γ . Then, there is a $T(y, \gamma) \neq T^*(y)$ that Pareto improves outcomes if and*

only if for some γ_k there exists a $T(y, \gamma_k)$ such that: $\forall y \in Y_{T(y, \gamma_k)} : T(y, \gamma_k) \leq T^*(y)$ and $\exists y \in (Y_{T^*(y)}^{\gamma_k} \cup Y_{T(y, \gamma_k)/T^*(\gamma)}) \exists k : T(y, \gamma_k) < T^*(y)$, while $\mathbb{E}[\sum_{\{i \in I: \gamma^i = \gamma_k\}} (T(y_{T^*}^i, \gamma^i) - T^*(y_{T^*}^i))] \geq 0$.

Here, for generic tax schedules T and T' , $Y_T = \{y : \exists i (y_T^i = y)\}$, $Y_T^{\gamma_k} = \{y : \exists i (\gamma^i = \gamma_k) \cap (y_T^i = y)\}$, and $Y_{T/T'}^{\gamma_k} = \{y : \exists i (\gamma^i = \gamma_k) \cap (y_T^i = y) \cap (y_{T'}^i \neq y)\}$, where y_T^i denotes the agent's optimal choice is with respect to tax function T .

Proof. I start with the *only if* part. First, observe that for a Pareto improvement we require at least one agent to be better off, and no one worse off:

$$\exists i : u^i(\theta^i n_{T(y, \gamma_k)}^i - T(\theta^i n_{T(y, \gamma_k)}^i, \gamma^i), n_{T(y, \gamma_k)}^i) > u^i(\theta^i n_{T^*(y)}^i - T(\theta^i n_{T^*(y)}^i, \gamma^i), n_{T^*(y)}^i),$$

$$\forall i : u^i(\theta^i n_{T(y, \gamma_k)}^i - T(\theta^i n_{T(y, \gamma_k)}^i, \gamma^i), n_{T(y, \gamma_k)}^i) \geq u^i(\theta^i n_{T^*(y)}^i - T(\theta^i n_{T^*(y)}^i, \gamma^i), n_{T^*(y)}^i).$$

In order to achieve a Pareto improvement, we cannot raise any effective tax rate. This tax rate could be paid by two groups of agents: those for whom the optimum is the same under both schedules, and those for whom it is different. For those for whom it is the same, the effective tax rate has risen (and welfare is strictly increasing in consumption). Those for whom it is different would have also preferred the old tax schedule, and the old tax schedule was available to them under the original tax system in which it was as good as their optimum at best (if they were indifferent). Thus, raising effective tax rates ($Y_{T(y, \gamma_k)}$) makes some agent worse off.

To make some agent with generic characteristic γ_k better off (thus achieving a Pareto improvement), we can either lower his tax $T(y, \gamma_k)$ at his optimal choice ($Y_{T^*(y)}^{\gamma_k}$), or lower his tax at another choice which then becomes his optimal choice while the previous is no longer optimal ($Y_{T(y, \gamma_k)/T^*(\gamma)}^{\gamma_k}$). The former makes the agent better off because the same choice would result in higher consumption and welfare is strictly increasing in c . The latter is an improvement by revealed preference.

Finally, lowering some effective taxes while not increasing any is only possible if this increases tax revenues or keeps them the same: if we would not have $\mathbb{E}[\sum_{\{i \in I: \gamma^i = \gamma_k\}} (T(y_{T(y, \gamma_k)}^i, \gamma^i) - T^*(y_{T^*(y)}^i))] \geq 0$, then the budget constraint would be violated. Lowering some effective taxes (which is the same as lowering the tax rate at the relevant income level) and increasing or maintaining revenues in the process is commonly referred to as a Laffer effect. Because the original schedule was optimal in the absence of tags, we say that the Laffer effect is identified by the tag.

The *if* part is straightforward. If we implement the $T(y, \gamma_k)$ for which the condition holds, then none are worse off and some agent is better off by the same argument as before. \square

Proposition 1 shows how one can improve upon an already optimal system by introducing tags: essentially, one needs to identify a group for which, on average, a lower tax rate than the previously optimal one results in higher taxes paid. This is similar to how one identifies Pareto improvements in any given suboptimal tax schedule without the use of tags: one identifies Laffer effects, raising the same or more taxes using lower effective tax rates.⁷ The proposition also suggests an easy test for whether tags are Pareto improving or not: this is equivalent to asking whether they identify a group for which lower taxes lead to more income.

Whether such Laffer effects can be identified very much depends on the tag to be used. Do we believe there is some height group for which a Laffer effect is possible on average? Mankiw and Weinzierl (2010) do report a Pareto improving use of height as a tag. With the increasing availability of data, finding such tags seems increasingly likely.

Suppose that the finding in Mankiw and Weinzierl (2010) is correct, and height-based taxation can indeed be used to achieve a Pareto improvement. Then, recasting the proposition above in the manner of Kaplow and Shavell (2001): *Any method of tax policy assessment violates the Pareto Principle if it does not discriminate on the basis of height.* In other words, the relation between discrimination and taxation is inherent to Welfarism. This notion is formalized in the following corollary.

Corollary 1 (Welfarism implies using any tags that identify Laffer effects). *Suppose the planner maximizes the Welfarist Criterion and observes γ , and suppose that for some γ_k there exists a $T(y, \gamma_k)$ such that: $\forall y \in Y_{T(y, \gamma_k)} : T(y, \gamma_k) \leq T^*(y)$ and $\exists y \in (Y_{T^*(y)}^{\gamma_k} \cup Y_{T(y, \gamma_k)/T^*(\gamma)}^{\gamma_k}) \exists k : T(y, \gamma_k) < T^*(y)$, while $\mathbb{E}[\sum_{\{i \in I: \gamma^i = \gamma_k\}} (T(y_*^i, \gamma^i) - T^*(y_*^i))] \geq 0$. Then for the resulting optimal tax schedule $T^*(y, \gamma)$ we have $T^*(y, \gamma) \neq T'(y)$ for any function T' that does not depend on γ .*

Proof. Suppose $T^*(y, \gamma) = T'(y)$ for some T' that does not depend on γ . Obviously, we must have $T'(y) = T^*(y)$, i.e. it is a tax function that solves the planner's problem without knowledge of the tag. Now, according to Proposition 1 a Pareto improvement is possible, given what we suppose on $T(y, \gamma_k)$. But then, the Welfarist Criterion cannot have been maximized because each agent has positive weight, and we have

$$\exists i : u^i(\theta^i n_{T(y, \gamma_k)}^i - T(\theta^i n_{T(y, \gamma_k)}^i, \gamma^i), n_{T(y, \gamma_k)}^i) > u^i(\theta^i n_{T^*(y)}^i - T(\theta^i n_{T^*(y)}^i, \gamma^i), n_{T^*(y)}^i),$$

⁷Werning (2007) discusses conditions under which a tax system is Pareto efficient, but only for separable and homogeneous preferences. He then generalizes his conditions to the case of tagged groups. In essence, he finds conditions under which Laffer effects can be found. Here I show, in a more general environment, what type of Laffer effects are needed to achieve Pareto improvements in an optimal taxation system by introducing tags.

$$\forall i : u^i(\theta^i n_{T(y, \gamma_k)}^i - T(\theta^i n_{T(y, \gamma_k)}^i, \gamma^i), n_{T(y, \gamma_k)}^i) \geq u^i(\theta^i n_{T^*(y)}^i - T(\theta^i n_{T^*(y)}^i, \gamma^i), n_{T^*(y)}^i).$$

□

Because the corollary essentially just combines the proposition above with the observation that Welfarism respects the Pareto criterion, it extends to any other objective that respects the Pareto criterion. This includes the Rawlsian leximin criterion, and certain mixed objectives such as the one by Weinzierl (2014).

The main argument for Welfarism, and the main objection against horizontal equity concerns in optimal taxation, has always been the potential to violate the Pareto principle: if we can make everyone better off, why would we not do so? The above result raises the reverse question: if we really object to certain forms of discrimination, should we adhere so strictly to Welfarism and the Pareto principle?

3.3 Horizontal Equity

I now make an attempt to formalize the intuitive aversion to tags such as those based on height. In doing so, I stay as close as possible to the Welfarist objective, while at the same time introducing a minimal notion of horizontal equity.

The concept of horizontal equity, which is often casually introduced as *the equal treatment of equals*, has gained little acceptance so far. Despite its intuitive appeal, the concept suffers from the major critique that its operationalization seems to require a choice of some natural state against which to compare allocations, a point forcefully made by Kaplow (1989). Indeed, the previous literature has made such choices. For example, to introduce the notion of Equal Sacrifice, an objective that competes with the Utilitarian criterion, Weinzierl (2014) needs some starting point from which to calculate an individual's sacrifice. He chooses the allocation in which there is no government intervention, but at the same time notes: “A well-known conceptual issue with the idea of the *laissez-faire* allocation is that any economy is, in reality, inseparable from the government and state institutions that taxes fund. The *laissez-faire* allocation is, therefore, not well-defined, because [the absence of taxation] implies a very different economy than the *status quo*” (p. 137). The seminal paper of Fleurbaey and Maniquet (2006) similarly defines a *laissez-faire allocation*, which is equivalent to one without taxation, and uses it to introduce a notion of horizontal equity. In the constrained Welfarist criterion below, I avoid this issue entirely by defining horizontal equity with respect to other individuals only, irrespective of the allocation.

For given tax function T , denote by x_i^i the level of choice variable x for agent i when agent i chooses the level that is optimal for agent i' (so that $x_i^i = x_*^i$).

Definition 2 (Welfarist Criterion with Horizontal Equity).

$$U(\{u^i(c_*^i, n_*^i)\}_{i \in I}) = \mathbb{E} \sum_{i \in I} w^i u^i(c_*^i, n_*^i),$$

$$\forall i : w^i > 0,$$

$$\forall i, i' : (\theta^i n_{i'}^i = y_{i'}^i) \implies u^i(y_{i'}^i - T(y_{i'}^i, \gamma^i), n_{i'}^i) \geq u^{i'}(y_*^{i'} - T(y_*^{i'}, \gamma^{i'}), n_*^{i'}).$$

The Welfarist criterion has been restricted: Suppose a generic agent i could produce the same as agent i' using the same input. Then in doing so he is to obtain at least the level of welfare that agent i' obtains. Utility functions are still interpreted as before: cardinality can simply be a normative view the planner holds. Also note that the criterion involves the evaluation of a counterfactual: the welfare an agent obtains when counterfactually behaving like another agent chooses to behave.

The restriction is purposefully minimal. An agent of higher ability does not have the right to the same T as one of lower ability: the criterion only applies to agents who have the same ability.⁸ Agents of the same ability are not necessarily treated the same: someone who cannot provide the same level of n as others with his ability is not subject to this criterion: it is only defined for those who can imitate both behavior and production. Apart from those cases, the planner may still prefer one group to another by assigning different welfare weights. At last, individuals with clearly distinct preferences (whether cardinal or relative) may be treated differentially. Nevertheless, this minimal criterion prescribes *equal treatment of equals*, as the following proposition shows.

Proposition 2 (Equal Treatment of Equals). *Suppose, for two agents i and i' , we have $u^i(\cdot) = u^{i'}(\cdot) = u(\cdot)$ and $\theta^i = \theta^{i'}$. Then we must have $T(y_*^i, \gamma^i) = T(y_*^{i'}, \gamma^{i'}) = T(y_*^i)$ and $y_*^i = y_*^{i'}$, i.e. taxes paid at the optimal choice of either agent do not depend on individual characteristics γ^i and $\gamma^{i'}$.*

Proof. Take two agents i and i' for which $u^i(\cdot) = u^{i'}(\cdot) = u(\cdot)$ and $\theta^i = \theta^{i'}$. Since we have that $(\theta^i n_{i'}^i = y_{i'}^i)$ and $(\theta^{i'} n_i^{i'} = y_i^{i'})$, by the restriction in our criterion we must have both $u(y_{i'}^i - T(y_{i'}^i, \gamma^i), n_{i'}^i) \geq u(y_{i'}^i - T(y_{i'}^i, \gamma^{i'}), n_{i'}^i)$ and $u(y_i - T(y_i, \gamma^{i'}), n_i) \geq u(y_i - T(y_i, \gamma^i), n_i)$. (The equivalent notation $x_i^i = x_*^i$ is used. Superscripts are irrelevant other than for γ , as we are dealing with two otherwise identical agents.) At the same time, because n^i is an optimal choice for agent i and $n^{i'}$ is an optimal choice for agent i' given T , we also have $u(y_{i'}^i - T(y_{i'}^i, \gamma^{i'}), n_{i'}^i) \geq u(y_i - T(y_i, \gamma^{i'}), n_i)$ and $u(y_{i'}^i - T(y_{i'}^i, \gamma^i), n_{i'}^i) \leq u(y_i - T(y_i, \gamma^i), n_i)$. Combining results in equality of all four evaluations of u . Then, $T(y_i, \gamma^i) = T(y_i, \gamma^{i'}) = T(y_i)$, $T(y_{i'}^i, \gamma^i) = T(y_{i'}^i, \gamma^{i'}) = T(y_{i'}^i)$, and thus $y_i = y_{i'}$. \square

⁸One could turn the extra condition in the constrained criterion into a restriction on rank reversals, by replacing $(\theta^i n_{i'}^i = y_{i'}^i)$ by $(\theta^i n_{i'}^i \geq y_{i'}^i)$. Much of the following would remain unchanged.

A direct consequence of this is that certain tags cannot be used: no matter how informative a tag is of a group's abilities, if there are equals *everywhere* along the optimal choices across the groups identified by a tag, then this tag cannot be used. By the example of height: if for every ability level there is potentially at least one tall and one otherwise equal short person, then height is ruled out as a tag altogether. I will call such tags 'diffuse'. The below definition and proposition formalize the notion.

Definition 3 (Diffuse Tags). *Call Diffuse Tags any characteristics represented by γ , such that whenever there exists an agent, say i , who holds some level of γ , say γ^i , then there potentially exists another agent, say i' , such that $\gamma_i \neq \gamma_{i'}$, but $u^i(\cdot) = u^{i'}(\cdot)$ and $\theta^i = \theta^{i'}$.*

Proposition 3 (Exclusion of Diffuse Tags). *A planner who chooses amongst allocations according to the Welfarist Criterion with Horizontal Equity will not use Diffuse Tags. I.e. we have $T(y, \gamma) = T(y)$ for any observed level of y when γ is diffuse.*

Proof. This follows directly from Definition 3 and Proposition 2. Take a generic level of y that is optimal to some agent i with characteristics represented by $\gamma^i: y_*^i$. Then according to Definition 3, there potentially exists another agent i' with optimal level $y_*^{i'}$, $\gamma_i \neq \gamma_{i'}$, while $u^i(\cdot) = u^{i'}(\cdot)$ and $\theta^i = \theta^{i'}$. According to Proposition 2, we must have $T(y_*^i, \gamma^i) = T(y_*^{i'}, \gamma^{i'}) = T(y_*^i)$. Since we had picked a generic level of y that was optimal to some agent, this holds for all observed y . \square

Note that this result does not depend on our interpretation of the u^i . Even if a diffuse tag is correlated with preferences, it is ruled out. At the same time, if there are surely no equals somewhere in the sense of the Horizontal Equity restriction, then a tag can be used at least there.

3.4 Dynamic Optimal Taxation

So far I have discussed a static Mirrleesian environment. A growing literature discusses optimal taxation over a life-cycle, say an agent lives from age 0 to age T , where the nature of the problem is different because an agent's earnings ability $\theta^{i,t}$ may change over time, and the agent can self-insure through asset holdings a :

$$a^{t+1} = a^t + y^t - T^t(y^t, a^t, \gamma^t, \{y^s\}_{s=0}^{t-1}, \{a^s\}_{s=0}^{t-1}) - c^t,$$

where a^0 is given. Asset holdings are typically considered observable to the planner. The planner maximizes a standard dynamic Welfarist criterion, as presented below, by taking into account the history of incomes of an individual. This is because past incomes contain information on current and future ability, unless the ability process is independent over time.

Definition 4 (Dynamic Welfarist Criterion).

$$U(\{\sum_{t=0}^T u^{i,t}(c_*^{i,t}, n_*^{i,t})\}_{i \in I}) = \mathbb{E} \sum_{i \in I} w^{i,t} \left(\sum_{t=0}^T u^{i,t}(c_*^{i,t}, n_*^{i,t}) \right),$$

$$\forall t \forall i : w^{i,t} > 0.$$

Introducing horizontal equity into this criterion can be done in several ways, which is discussed below. I propose the following. (For given tax function T , denote by $x_{i',t}^{i,t}$ the level of choice variable x for agent i of age t when agent i chooses the level that is optimal for agent i' of age t (so that $x_{i,t}^{i,t} = x_*^{i,t}$).

Definition 5 (Dynamic Welfarist Criterion with Horizontal Equity).

$$U(\{\sum_{t=0}^T u^{i,t}(c_*^{i,t}, n_*^{i,t})\}_{i \in I}) = \mathbb{E} \sum_{i \in I} w^{i,t} \left(\sum_{t=0}^T u^{i,t}(c_*^{i,t}, n_*^{i,t}) \right),$$

$$\forall t \forall i : w^{i,t} > 0,$$

$$\forall t \forall i, i' : (a^{i,t} = a^{i',t}) \& (\theta^{i,t} n_{i',t}^{i,t} = y_{i',t}^{i,t}) \implies$$

$$u^{i,t}(y_{i',t}^{i,t} - T^t(y_{i',t}^{i,t}, a^{i,t}, \gamma^{i,t}, \{y^{i,s}\}_{s=0}^{t-1}, \{a^{i,s}\}_{s=0}^{t-1}) - a_{i',t}^{i,t+1} + a^{i,t}, n_{i',t}^{i,t}) \geq$$

$$u^{i',t}(y_*^{i',t} - T^t(y_*^{i',t}, a^{i',t}, \gamma^{i',t}, \{y^{i',s}\}_{s=0}^{t-1}, \{a^{i',s}\}_{s=0}^{t-1}) - a_*^{i',t+1} + a^{i',t}, n_*^{i',t}).$$

This seems to be the most straightforward extension of the idea of horizontal equity to a dynamic environment. An agent who at some age has the same wealth, behaves the same (both in his labor and asset-consumption choice), and produces the same as another agent of that age, should not be worse off than that other agent. The following corollary shows an implication of this choice.

Corollary 2 (Taxes do not depend on diffuse tags, including Past Incomes or Past Assets).

Assume that whenever there exists an agent i of age t , with history and characteristics $\{\gamma^{i,t}, \{y^{i,s}\}_{s=0}^{t-1}, \{a^{i,s}\}_{s=0}^{t-1}\}$, then there exists another agent of age t , say i' , such that $\gamma^{i,t} \neq \gamma^{i',t}$ but $a^{i,t} = a^{i',t}$, $u^{i,t} = u^{i',t}$, and $\theta^{i,t} = \theta^{i',t}$. What holds true for γ for some two agents, also holds for $y^{i,s}$ when $0 \leq s \leq t-1$, and $a^{i,s}$ when $0 \leq s \leq t-1$.

Then we have $T^t(y^t, a^t, \gamma^t, \{y^s\}_{s=0}^{t-1}, \{a^s\}_{s=0}^{t-1}) = T^t(y^t, a^t)$ for any observed level of y^t and a^t .

Proof. This follows from straightforward re-application of the proofs of propositions 2 and 3. □

Under the specification chosen here, age dependent taxation is still permitted. Age-dependent taxation has often been presented as a simplifying short-cut to get most of the benefit of

dynamic taxation without the complicated policies that come with it. Examples include Weinzierl (2011), Farhi and Werning (2013), and Stantcheva (2017). Under the criterion we present here, such proposals actually become optimal policies.

Other specifications that carry the principle of Horizontal Equity from the static setting into a dynamic one are possible. For example, we could compare all ages at every period, instead of only those of the same age. In that case, age-dependent taxation would have been excluded. We could also compare over entire life-cycles, in which case both age-dependent and income-history dependent taxation would be acceptable. Comparing life-cycles would take some notion of life-cycle effort and production in order to define horizontal equity if we do not just want to consider different income paths incomparable (in which case Horizontal Equity would have no bearing on past incomes and assets). It is not clear how to set taxes by period in that case, and the result would still be far from the prescriptions of the dynamic optimal taxation literature. The version proposed here seems closest in nature to the original criterion, and coincidentally produces the best explanation of the policies we observe. While it is somewhat harder to operationalize Horizontal Equity in a dynamic environment, one conclusion seems worth drawing: If we accept horizontal equity as relevant for taxation, then this has implications for the dynamic optimal taxation literature.

3.5 Solving Optimal Taxation Problems under Horizontal Equity

How would one solve optimal taxation problems under the criteria suggested here? This clearly depends on the tags one wants to introduce to the environment. Nevertheless, the case for diffuse tags is clear: they should not be considered by the planner. There are generally two ways of achieving this. The first is to not make them part of the planner's information set. In that sense, many papers that have been written on the topic of optimal taxation simply remain valid in the presence of diffuse tags, under the constrained criterion. The second is to take the tag as being randomly distributed over the population, so that it contains no information value.

The second approach is particularly relevant for dynamic optimal taxation, where Albanesi and Sleet (2006) provide some results for the case where abilities evolve independently over time. That problem is equivalent to solving a taxation problem with abilities that are dependent over time but diffuse under horizontal equity.⁹ Unsurprisingly, Albanesi and Sleet (2006) find that optimal taxation can be implemented without making taxes dependent on past income or past assets.

⁹The same cannot be said about numerical results, where the evolution of ability should still resemble the actual process.

4 Empirical Implications

In this section, I show that introducing horizontal equity as defined in this paper results in sharp implications that match what we observe. The correspondence between the criterion’s implications and the US tax code is precise, in two ways: First, there is a close link between tags that are used and not used under the criterion and in reality. Second, excluded tags are not just used to a lesser extent, as for example in Weinzierl (2014), but entirely excluded on the basis of principle.

Static		
<i>Tag</i>	<i>Observed</i>	<i>Reference</i>
Income	Yes	Mirrlees (1971)
Consumption	Yes	Atkinson and Stiglitz (1976)
Unemployment	Yes	Saez (2002)
Disability	Yes	Diamond and Mirrlees (1978)
Blindness	Yes	Weinzierl (2014)
Household Form	Yes	Kleven, Kreiner, and Saez (2009)
Children	Yes	Domeij and Klein (2013)
Mortgage Interest	Yes	–
Charitable Contributions	Yes	Blumkin and Sadka (2007)
Health Expenditure	Yes	–
Gender	No	Alesina, Ichino, and Karabarbounis (2011)
Height	No	Mankiw and Weinzierl (2010)
Race	No	Blumkin, Margalioth, and Sadka (2009)
Genetics	No	Logue and Selmrod (2008)
Other Diffuse Tags	No	Mankiw, Weinzierl, and Yagan (2009)
Dynamic		
<i>Tag</i>	<i>Observed</i>	<i>Reference</i>
Income	Yes	Golosov, Kocherlakota, and Tsyvinski (2003)
Past Income	No	Kocherlakota (2005)
Assets	Yes	Golosov, Kocherlakota, and Tsyvinski (2003)
Past Assets	No	–
Income Averaging	No	Vickrey (1939)
Age	Yes	Weinzierl (2011)
Education	No	Bohacek and Kapicka (2008)
Income-contingent Loans	Yes	Stantcheva (2017)

Table 1: Tagging under Horizontal Equity

Table 1 lists a large number of tags that are either part of the US or other countries’ income

tax code, or have been discussed in the academic literature, or have been the subject of public debate. Dynamic tags have been separated from those that are also relevant in a static setting. For each tag, I indicate whether it is used in the US tax code. Finally, I provide a reference to relevant academic literature. Under a standard Welfarist criterion, all tags are admissible as long as they provide information on any variable or function relevant to the planner's problem. The restrictions of horizontal equity, on the other hand, prescribe a usage of tags that closely corresponds to reality. The classification of tags under horizontal equity is discussed below. The discussion is informal, in that many tags imply slightly different environments from the ones presented above. Guiding principles follow from the theoretical analysis above: agents of the same ability may be treated differently if they cannot or choose not to imitate each other's effort and productivity, or if the planner assigns a different cardinality to them. Diffuse tags are ruled out.

A caveat applies to the exercise that follows: I cannot actually check whether the criterion is violated by the actual tax code, but merely whether the tag that the tax code uses would possibly be allowed under the criterion. For example, the blind or disabled may receive higher benefits or face lower taxes than those who are otherwise equal but not blind or disabled. One then has to consider what welfare levels the planner attributes to what individuals, since these are unobserved in practice. I restrict myself to observing that there do not seem to be many cases in which people attempt to blind or disable themselves because they would be better off receiving benefits as a blind or disabled person. Thus, the social planner's choices seem to provide them with more welfare than an otherwise equivalent blind or disabled person, despite the latter possibly receiving higher benefits. The tag, in short, appears to be compensation for differences in welfare at given consumption and effort levels.

4.1 Static Tags

Income is the classic basis for taxation, and can be seen as a tag for ability in the Mirrleesian setting. Consumption taxation is equivalent to income taxation in that setting, and Atkinson and Stiglitz (1976) show that Horizontal Equity (in a version somewhat different from mine) in combination with differences in tastes does not imply uniform taxation. Differential treatment requires differential choices, so that these tags are allowed under Horizontal Equity.

Unemployment benefits are typically intended for the involuntarily unemployed. Proof and reaffirmation of involuntariness are often required for unemployment benefits. This means it is intended as a precise tag of earnings inability ($\theta = 0$), which the Horizontal Equity criterion admits regardless of the height of the benefit. Discussions around the fairness of these benefits are indeed typically centered around whether beneficiaries are really unable

to earn an income.

Disability and blindness benefits can increase the consumption levels of the blind and disabled above those who have the same earnings ability and work the same hours, but are clearly also a tag of circumstance: those who are disabled or blind have a natural disadvantage in life, deriving lower welfare from the same economic circumstances. As argued above, benefit levels are typically low enough so that no-one chooses blindness. A difference in assigned cardinality (differences in u^i) therefore seems credible, so that Horizontal Equity permits these tags.

Research on the role of household form and the number of children in taxation is ongoing, so that it is hard to draw definite conclusions on their implications for horizontal equity as defined here. When welfare is treated at the household level, then the welfare of a household may well be assigned different cardinality by the planner depending on its composition. Issues such as home production and household returns to scale may also affect welfare levels. Overall, it is plausible that tags for household composition are allowed under our criterion. Similar observations hold for the number of children. In addition, when treating both tags in a purely static sense, they may be seen as choices.

Mortgage interest deductions, exemptions for charitable contributions, and exemptions for health expenditures are less discussed in the academic literature, but all part of the tax code. The former two clearly relate to choices. Therefore these tags do not violate the narrow Horizontal Equity restriction: any agent who behaves like another is treated the same. The latter should be seen similar to tags of blindness and disability: these tags are admitted because of differences in cardinality.

Finally we arrive at a large number of tags that are not used in practice, and are clearly diffuse in the sense of this paper. These include gender, height, race, genetic information, and many others. Mankiw, Weinzierl, and Yagan (2009) additionally list the following: skin color, physical attractiveness, and parents' education.

4.2 Dynamic Tags

For dynamic tags, I use the constrained criterion as above, where agents are compared to other agents of the same age on a per-period basis. As already discussed, while income and assets can be used, past income and past assets are excluded under horizontal equity. Age-based taxation is allowed, although I have already qualified earlier the extent to which this depends on how the criterion is carried into a dynamic setting.

Focusing on life-cycle comparisons instead of the criterion proposed here would address another aspect of tax systems that is sometimes considered unfair: volatile incomes are,

under progressive tax systems, taxed more heavily than less volatile ones. This issue was first addressed by Vickrey (1939). Pensions also often depend on past pay-in (in addition to age), which makes them a form of lifetime income taxation. On the other hand, this choice would rule out narrowly age-dependent schemes. In fact, while the US tax code does make taxes somewhat dependent on age, it does not do so too sharply: rather, it makes exceptions for the young (be it through supplementary systems such as schooling, federal student loans, etcetera) and the elderly (in the code as well as through retirement programs). The same goes for the tax code of many other countries. On the other hand, while the US tax code no longer provides for income averaging to smooth out the effect of volatile incomes (it did in the past), such provisions are provided in the tax codes of other countries.

Seeing all this, it seems that there is indeed concern for horizontal equity that allows for a distinction by age, albeit perhaps not as sharply as a year-by-year scheme prescribes: income averaging, where it is permitted, is often very local (not over the entire life cycle but over a few consecutive years), while age-based taxation is applied to much longer phases of the life-cycle than by years. It appears that concern for horizontal equity is not quite over the entire life cycle, but also not quite limited to single years. In some sense, the latter was to be expected: there is no inherent value to age as measured in years, we just want to compare *sufficiently similar* agents.

A tag on education would be diffuse as well, and therefore excluded. Some literature on dynamic optimal taxation with human capital suggests conditioning the tax code on education. This paper suggests that we are unlikely to observe such policies in practice, while we do instead see income-contingent student loans, which would be permissible under Horizontal Equity.

At last, a note of nuance is in order: while the above analysis shows that the concept of Horizontal Equity as presented here can explain which tags are and are not used in the United States, there is no reason to expect this relation to always hold perfectly. There are differences in social norms across groups, countries, and over time. There are many examples of suppression and corruption that obviously violate horizontal equity, both in the past and today. And some countries' tax systems today feature democratically elected divergences from the empirical rule above, even if they are mostly small. For example, a set of South African policies that are collectively referred to as Black Economic Empowerment do use race as a tag.

5 Conclusion

As stated in the introduction, the absence of the use of tags is arguably the biggest difference between the practice and the theory of taxation today. An adherence to Pareto optimality

implies using tags, as this paper shows, if and only if they identify Laffer effects. As more data become available, more tags will likely pass this test.

This paper shows that the concept of Horizontal Equity can reconcile the overall success of the Welfarist framework with the missing use of tags that it prescribes. In doing so, the paper has found an operationalization of Horizontal Equity in a Welfarist framework that does not suffer from the usual criticisms of the concept. In particular, it was never necessary to define a ‘natural state’ of any sort. Instead, the notion of *equal treatment* considered here is close to the way fundamental rights are defined in today’s law.

The notion of Horizontal Equity currently receives little attention in the field of public economics. Three things may be responsible for this: the difficulty to operationalize notions of Horizontal Equity, the initial success of the strictly Welfarist setup following Mirrlees (1971), as well as the focus on Pareto optimality within economics more generally. This paper suggests that concepts like Horizontal Equity should perhaps be given a more central role when analyzing the behavior of governments.

Future work may go in a number of directions. This paper has operationalized Horizontal Equity, but there may be other ways of doing this, and in particular in a dynamic context there is plenty of room for doubt. More generally, further research on positive optimal taxation is promising: because optimal taxation is perhaps the most normative field in all of economics, studying how taxes are levied in practice is an important avenue for understanding social preferences.

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